

Sturm Gruppe is a general contractor in mechanical engineering and plant construction supplying well-known customers worldwide. The mixture of around 500 professionals from various fields has formed the basis for its success for more than 25 years. Satisfied employees are the foundation for a strong, successful company. For this reason, the Sturm Gruppe offers various benefits which contribute to the satisfaction in everyday working life and strengthen the team spirit – today and in the future.

For our Company Sturm Machinery (Kunshan) Co., Ltd. we are seeking for an

Sales Manager for Handling and Conveyor systems China
Logistics & Automotive Market

Experience

- At least 10 years professional experience in sales and supply planning of conveyor systems, preferred in an international Company

Your classification

- Major in mechanical engineering, electrical engineering or similar
- Analytical thinking and material flow process understanding, capable to analyze the customers' demand
- Existing network within the automotive industry in China, focussed on conveyor technology
- Strong Communication and assertiveness
- Self-initiative and willing to bring Sturm Group forward
- Customer-oriented, independent, and structured way of working
- Negotiate-proof English skills in word and written
- Very good knowledge of MS Office
- Able to read and prepare CAD layouts
- Willingness to travel

Your tasks

- Deep communication with customer with technical and commercial support and consulting
- Analyzing the inquiries, Concept proposal incl. layout and circle time analyzing
- Price calculation in cooperation with our Headquarter
- Active introduction into project execution according to requirement
- Build up and maintain the sales network for Sturm Conveyor Systems within China

Our employee-benefits for you

- Ergonomic working environment
- Long term strategy

Desired starting date: earliest possible

Working Place: Kunshan, Jiangsu Province

For more technical information you can visit our homepage

<https://sturm-gruppe.com/business-areas/material-handling-systems/?lang=en>

If you are interested please send your CV and Motivation letter to: application@sturm-machinery.cn