

Sturm Gruppe is a general contractor in mechanical engineering and plant construction supplying well-known customers worldwide. The mixture of around 500 professionals from various fields has formed the basis for its success for more than 25 years. Satisfied employees are the foundation for a strong, successful company. For this reason, the Sturm Gruppe offers various benefits which contribute to the satisfaction in everyday working life and strengthen the team spirit – today and in the future. Sturm Kunshan has been established in 2010 and is serving customers all over the world with high quality technological solutions.

For our Company Sturm Machinery (Kunshan) Co., Ltd. we are seeking for an

Sales Manager for Handling and Conveyor systems China
Logistics & Automotive Market

Experience

- At least 5 years professional experience in sales or project management of conveyor technology projects, preferred in an international Company

Your classification

- Major in mechanical engineering, automation or similar
- Analytical thinking and material flow process understanding, capable to analyze the customers' demand
- Existing network within the automotive industry in China, focused on conveyor technology
- Strong Communication skills and assertiveness
- Self-initiative and willing to bring Sturm Group forward
- Customer-oriented, independent, and structured way of working
- Negotiate-proof English and/or German skills in word and written
- Very good knowledge of MS Office
- Willingness to travel

Your tasks

- Deep communication with customer with technical and commercial support and consulting
- Analyzing the inquiries, Concept proposal incl. layout and circle time analyzing
- Price calculation in cooperation with our Headquarter
- Active introduction into project execution according to requirement
- Build up and maintain the sales network for Sturm Conveyor Systems within China

Our employee-benefits for you

- Ergonomic working environment
- Long term strategy in a growing, international company

Desired starting date: earliest possible

Working Place: Kunshan, Jiangsu Province

For more technical information you can visit our homepage

<https://sturm-gruppe.com/business-areas/material-handling-systems/?lang=en>

If you are interested, please send your CV and Motivation letter to: application@sturm-machinery.cn