

Sturm Gruppe is a general contractor in mechanical engineering and plant construction supplying well-known customers worldwide. The mixture of around 500 professionals from various fields has formed the basis for its success for more than 25 years. Satisfied employees are the foundation for a strong, successful company. For this reason, the Sturm Gruppe offers various benefits which contribute to the satisfaction in everyday working life and strengthen the team spirit – today and in the future.

For our Company Sturm Machinery (Kunshan) Co., Ltd. we are seeking for an

Technical sales manager China
Thermal Surface Technology

What is the job about?

You will be the technical contact person for our customers in the automotive industry with focus on powertrain lines. You will persuade planners, users, and technical responsible people on customer's side to use our advanced technology for thermal coating. Your tasks will be:

- Acquisition of inquiries, projects and orders in China
- Reporting to sales in Germany to coordinate the procedures
- Technical clarification and project planning according to customer inquiries
- Prepare quotations, calculations and layouts in cooperation with our headquarter
- Quotation and deadline monitoring of the project planning processes together with our sales team
- Acquire procurement offers from alternative suppliers in close coordination with purchasing
- Handle spare parts inquiries together with our purchasing in China
- Travel frequently to our customers all over China

Who are you?

You have a major in mechanical engineering, process engineering or similar and worked at least 8 years in the field of powertrain lines in the automotive industry. You are familiar with the manufacturing process and the demands of the market and have a strong technical background. You gained your experience in at least one foreign company before and can fulfill following key classifications:

- Several years of professional experience in sales and quotations is an advantage
- Having a strong network in the automotive industry
- Analytical, structured, independent, and systematic way of working
- Familiar in Microsoft office, especially Excel, Word, PowerPoint
- Native Chinese speaker, very good English and/or German skills required

Our employee benefits for you

- Development opportunities in a prosperous, growing company
- Ergonomic working environment

Desired starting date: September 2021

Working Place: Zhangpu, Kunshan, Jiangsu

For more technical information you can visit our homepage

<https://sturm-gruppe.com/business-areas/material-handling-systems/?lang=en>

If you are interested, please send your CV and Motivation letter to: application@sturm-machinery.cn